

SECTION A: COMPANY BACKGROUND | ORGANIZATION

1. Benefits for utilizing Arconcepts

a. Project Approach

In 1993, after 13 years of association with other architectural design firms, the decision to dedicate myself to Arconcepts Architects was made. Arconcepts was created as a vehicle by which I could pursue my own happiness and bring life to the ideas I had been developing. This was my commitment to provide the best architectural and design services that anyone could offer. Each member of our corporate team has been selected based on their idealistic attitudes towards the company and our client needs, as well as their enduring commitment to the profession.

Arconcepts has been in operation as a full-service Architectural Design / Engineering firm since 1993 and continues to develop and advance our methods of quality, technical knowledge, and creativity. The firm specializes in personal commitment to our clients and has attained the reputation as a firm not driven by trends or status quo, but by our desire to provide the expert, quality services our clients deserve. Our experiences in front-end programming, planning and architectural design/construction are extensive and we feel very confident that your team will benefit by our involvement. Arconcepts is able to provide services in a seamless manner, designed to create a time efficient, money saving process, with minimal response time. This comes as a result of our smaller scale, qualified team and personal service.

As a full-service architectural | design firm, Arconcepts, Inc. provides core services far beyond those offered in typical architectural, design and engineering offices. Rather than promote these typical services, Arconcepts re-defines the Architects Basic Services and creates a personal program for each client. Arconcepts has developed specific expertise and areas of competency over the 24+ years of operation and we have defined ourselves in a way that has set us apart from others.

As architects, our experience is complimented by our extensive background in construction / construction management. All of our key personnel have devoted many years "in the field" during their careers. The ability to "see the entire picture" prior to the full documentation is key. Knowing how something will be constructed aids in the clear understanding of how it is designed.

We continuously strive for environmentally conscience design; specify materials sensitive to our environment; and acknowledging each item's life-cycle cost. The dedicated staff of Arconcepts consistently investigates new technologies and techniques, and endeavors to improve on the design and construction process. This includes researching sustainable design and value-added-design components for each project. Although many clients do not wish to engage in the full requirements and cost of LEED Certification, Arconcepts consistently monitors the evolving LEED and Green Globes standards for inclusion into our projects.

Respectfully submitted by:

**SHIRLEY A. GHANNAM AIA, ALA, NCARB
PRESIDENT**

The logo consists of a large, bold, serif letter 'A' followed by a lowercase 'i' in a smaller, sans-serif font. The 'i' has a blue dot.

Arconcepts*inc.*

ARCHITECTS | DESIGNERS | PLANNERS

A CERTIFIED DBE | WBE BUSINESS
MUCP CERTIFIED

OVERVIEW OF CORE SERVICES

PROFESSIONAL SERVICES

Pre-Acquisition Architectural Services

Arconcepts develops relationships with the client long before the prospective project site or facility has been selected or purchased. Working with the client in determining the most beneficial project delivery approach and whether a site or building is viable for use in the proposed project is critical and must begin early in the process. Our work begins during the selection process by interviewing the necessary players and teams, holding and attending prospective project meetings, working with governmental agencies to review and disseminate the requirements of zoning and building code enforcements on the site, verifying the physical requirements and constraints of the site or facility for constructability of the proposed project and preparing budget cost objectives and analysis of the overall project. With our preferred civil and environmental engineers, the project team can create an encompassing team of professional advisors to make each project a reality.

Sustainable Practice

Arconcepts works toward the highest standards of professionalism, integrity and straight forward honesty. We do our best, most cost-effective work when our clients join us in meeting these expectations. Sustainable Design is our vehicle to improve the conventional building culture for everyone's benefit. We bring this passion into all our activities. For maximum benefit, sustainable design awareness must be fully integrated into every building design aspect and at every project phase. Treating this conscious efficient design as an "extra" adds expense and decreases effectiveness.

Sustainable design is not, by itself, magic! Indeed, it takes the kind of diligent, informed, thoughtful work in which we take pride. Sustainable design is not a separate discipline! All project disciplines are involved in and responsible for sustainable design project success. We feel privileged to have clients who work closely with us, and those who are ready to appreciate the many benefits of greener buildings.

Arconcepts makes an unprecedented effort of specifying materials and products from local or regional sources. Our projects, the environment, and our clients reap the many benefits, including:

- Stimulating the local and regional economy;
- Reducing the pollution caused by transportation from distant sources;
- Increasing the availability of local and regional environmental materials and products;
- Promoting the awareness of the origin of the materials and products used in our projects; and
- Increasing the opportunity for regional control over resources

Every choice we make in design has an environmental consequence. A sustainable design perspective is essential to retain the vital renewability of our Planet.

Accessibility Analysis | Compliance (ADA | Barrier Free Design)

As part of the process of producing architecture, considerations of accessibility and design must be made. Accessibility design involves the creation of safe, comfortable, and accessible environments for persons with disabilities. Accessibility analysis consists of analyzing existing spaces, as well as newly designed spaces, and determining how they should and can be modified.

Clients are becoming increasingly aware of the need to make their spaces more accessible to persons with any form of disability or challenge. The application of the principles of accessibility analysis and design ensure that buildings and spaces designed by Arconcepts will be enjoyed by *all* persons.

Code Analysis | Compliance

One of the most important factors influencing architecture today is the knowledge and enforcement of Federal, State and Local Building Codes. Many times, design relies on the extent to which the project must meet these codes, and which set of codes is applicable for the particular project. Often, several sets of codes must be followed in order to meet appropriate requirements.

Arconcepts examines these codes during the predesign and schematic phases, and incorporates them into our plans to ensure that all portions of the structure / space are safe and will satisfy all jurisdictional requirements.

Due Diligence (Pre-Project Assistance)

Arconcepts provides due diligence services during the purchase agreement (PA) process for specific projects. We help the client understand the intent of building and zoning regulations and illustrate how a project can achieve that intent and whether or not it can or will conform to the existing ordinances. Additionally, we provide preliminary design concepts for the prospective project for use in funding applications.

Seminars | Continuing Education

In an effort to involve ourselves in the education and continual advancement of our clients and associated design professionals, Arconcepts presents specific design and continuing education seminars involving Building Codes, Barrier Free Design, ADA Compliance, and Predesign and planning processes. Our co-involvement with the design community as well as various corporate entities creates a dynamic relationship that carries through the entire design process.

Expert Witness

Arconcepts personal knowledge in various aspects of Architecture and the extensive legal regulations of building codes and accessibility has made way for expert witness testimony. Our relationship with the legal profession and private corporate entities has created a reputation for providing this unique and invaluable service.

Feasibility Studies

Arconcepts conducts feasibility studies for two main purposes: to examine an existing facility/building for adaptive reuse; or to determine the feasibility of a new use for a renovation project.

The initial review of a building is extremely important for our clients and may include architectural, structural, mechanical, electrical and/or plumbing analysis. The study proves whether a building is or is not capable of providing the desired needs of the client. The process provides the information that we and our clients utilize to make critical decisions prior to investing capital in speculative projects and other “start up” services.

Existing Condition Review | Documentation

As a convenience to our clients who desired to renovate, expand or reduce their existing facility, but who were without the luxury of existing building documentation, Arconcepts developed a “state of the art” system of creating existing condition documentation. Arconcepts utilizes these record drawings in order to establish a foundation for future modifications.

Adaptive Reuse

Sustainable development has become a goal for Arconcepts for many years. We consistently seek a balance of a healthy environment and healthy economy. During this process, we assess and program existing facilities or environments for new or proposed uses. Old buildings often outlive their original purposes. *Adaptive Reuse* is a process that adapts buildings for new uses while retaining their historic or desired features. We create visions of sustainable built futures for our clients while providing a state of the art new facility utilizing energy efficient design and materials.

The newly created solution should provide a link to the history of the facility while lending character to the community in which it resides. In addition, it will serve practical purpose to the end user. We believe our clients, as well as our environment will have much to gain from adaptively reusing structures from our past. The elimination of the demolition and reconstruction process is the first step in promoting the environmental benefits of adaptive reuse. Those together with energy savings and the social advantage of recycling the valuable historical context make adaptive reuse an essential component of our sustainable development.

Move Management

As our clients relocate into our newly created spaces, Arconcepts offers move management services so we can guide our clients every step of the way and make moving as painless as possible. During this phase, Arconcepts provides planning, scheduling, budgeting and coordination of all involved entities.

Post Occupancy Evaluation

Whether our clients wish to evaluate a space designed by Arconcepts or others, we prepare a Post Occupancy Evaluation in order to address how well a facility contributes to the productivity, satisfaction, well being of the occupants and goals of the organization. Here we evaluate the functional quality and efficient use of the working environment. Our clients may choose to utilize a Post Occupancy Evaluation as a prelude to a new construction project or renovation.

PLANNING | PRE-DESIGN SERVICES

Programming

Building programming in its simplest form involves establishing the requirements of a project. Programming led by architects can provide clients with a systematic process for decision making about organizational and project values, goals, and requirements.

The need for programming services by the Architect has become an essential element of construction due to the increasing complexity of buildings and building systems. In addition, clients have become much more involved in the understanding and managing of their physical resources.

Facility Planning | Preliminary Design Services

Facility planning involves the process of translating our clients' business plans into a short term or long term facility plan, with appropriate alternatives. Traditional space planning is involved in this phase. Arconcepts provides an analysis of *how much* and *what kinds* of space our clients need, *what time period* our clients need the space, the *sequencing* of moving into the space, *where* the space will be *located*, *what adjacency* requirements are required, and *what the expansion/change abilities* are for the space.

As we block our interior spatial areas, define circulation patterns, and develop plans and layouts for furniture and equipment placement, we are performing "preliminary design services". During this phase, Arconcepts incorporates many design parameters including our client's project goals and priorities, organizational structure and relationships and space allocation criteria.

SITE ANALYSIS | DEVELOPMENT

Due Diligence (Zoning Process Assistance)

Arconcepts guides our clients through the regulatory process as part of our complete design service for specific projects. We help the client understand the intent of building and zoning regulations and illustrate how a project can achieve that intent and whether or not it can or will conform to the existing ordinances.

Site Analysis | Design

Site analysis is a vital step in the design process. It involves the evaluation of an existing or potential site in relation to the development program, environmental impact, impacts on the community and adjacent properties, project budget, and schedule. A well executed site analysis forms the essential foundation for a cost-effective, environmentally sensitive, and rational approach to project development.

Arconcepts understands that from the end-users perspective, the site and the structure become "one". Quality architecture responds to the quality of the site, thus creating a place that is comprehensive in its sensitivity to the living experience.

DESIGN SERVICES

Arconcepts integrates our multidisciplinary knowledge to create building forms responsive to our clients' values, the end-users needs, and public concerns as it pertains to our project. This process based on a template of values that embraces each individual client's ideals, is highly interactive, and involves a mix of rational and instinctive decision making processes.

During all phases of design, Arconcepts researches and applies applicable building codes, accessibility requirements, furniture requirements, circulation and work flow, design detail considerations, constraints of building structural elements, building system interfaces, security and privacy issues, and the flexibility of accommodating future space needs.

Schematic Design

During this service, Arconcepts develops a level of graphic information that establishes and delineates the project design concept.

Building Design | Design Development

During this phase, Arconcepts advances the graphic information developed during Schematic Design, further refining and illustrating the project design. Architectural design documentation represents the team's expression of the desired project solution.

Interior Design

Arconcepts' interior design services involve the creation of interior settings that accommodate our client's intended use of their space. We strive to achieve the highest level of design and distinctive interior imagery for each project and achieve this through unique design solutions.

Lighting Design

In order to enhance the function and appearance of our designs, Arconcepts creates lighting solutions early in the design process. By creating a distinctive lighting design, we provide our clients with a versatile physical environment which can be controlled or modified through modern lighting technology.

Sustainable Building Design

Arconcepts is a firm believer in the idea that sustainable building design improves the quality of our environment, protects human health, and achieves a prudent and rational use of our ever so precious natural resources. Arconcepts considers site selection, site design, energy efficiency, resource efficiency, indoor air quality, water conservation, waste management, recycling, and building operations and maintenance throughout our sustainable design process.

CREATIVE DESIGN SERVICES

The identity of a business or corporate entity can be a seamless integration of architecture, graphics and environmental signage. While architecture is the physically constructed representation of a corporation, corporate imaging is the graphical representation of the entity. These two concepts work to support one another and raise their quality. Through the implementation of the design concept into a graphic image, Arconcepts develops a cohesive corporate design package for the client, creating a unifying theme for our client's project and environment.

Corporate Branding | Imaging

As an integral component of the overall corporate design package, Arconcepts develops specific branding packages. Our approach to each brand design is based on the needs of the individual owner, facility and the ever-evolving user/customer. The Arconcepts Brand Design Team identifies specific criteria for each Brand and successfully integrates aesthetics, function and operations by way of the overall architecture and design character

Corporate Marketing

Marketing begins with the people that make up a corporation. By Arconcepts developing a strong relationship with the people in the company, a vision can be developed that embraces the character and individuality that makes a company unique. This is the essence of the marketing philosophy of Arconcepts.

Website Design & Development

Website design provides a company with the unique opportunity to promote themselves to an unlimited number of outlets around the globe. Arconcepts directs the solidification of the unified theme that emerges between the built environment and the virtual world of the web

Corporate Logo and Signage | Environmental Graphics

Arconcepts aids our clients in creating distinctive public and private spaces that are easy to recognize and navigate. Our design philosophy is based on a clear understanding of the corporate philosophy and the marketplace desired.

A critical part of any company is their logo design and signage package. The logo concept represents the entire corporate identity in a single graphic while the signage and environmental graphics defines the entire physical being of the project through site graphics, directional signage, and circulation graphics.

Renderings | Animations

Arconcepts has developed rendering and animation techniques as a method of foreseeing project potential through creative interpretation of the client's vision prior to commencing with extensive financial obligations.

Arconcepts produces architectural renderings for all budgets and scopes for use in financial fundraising, project visualization, sales and marketing. Our designers utilize the latest in computer technology to produce the highest grade architectural renderings. The use of computer animations over the previous decade has allowed us to create realistic digital experiences. Arconcepts has consistently been at the forefront in the use of cutting edge computer software and technology. By utilizing this technology, Arconcepts continues to assist our clients with progressive products and a vehicle by which they may achieve their goals.

DISTINCTIVE DESIGN | FABRICATION

Custom Millwork | Furniture

Within all our projects, there exists some form of custom fabrication/millwork or furniture design essential to the overall creative process. The implementation of these elements serves to enhance our designs and develop a relationship between spatial environment and the elements within. Arconcepts excels in developing solutions that will assume the personality of our designs and our clients' needs.

Lighting Solutions

By creating lighting elements as part of the lighting solution in our projects, Arconcepts develops an integrated approach to design. Utilizing various building materials and standard components from lighting manufacturers, Arconcepts creates lighting solutions as unique as our client's desires.

Diverse Elements

Diverse elements within our projects help to accentuate the creative environments we create for our clients. Each project is distinct in its own way and must be treated as such. Arconcepts creates elements that are functional, artistic, conversational, and most of all, embraced by our clients.

INTEGRATED ARCHITECTURAL SERVICES

Architectural Documentation

Construction documentation drawings are the bond between building design and the physical project form. In this phase, Arconcepts creates drawings setting forth the detailed requirements of the construction of our client's project. Construction documentation drawings are a critical element of the construction process and the architect's contribution to the physical product of the design expression.

Project Specifications

Complementary to the construction drawings, construction documentation specifications are the written description of the project. Arconcepts outlines the level of quality and standards to be met during construction of the project. Specifications define the requirements of materials and products integrated within the design.

Engineering

The reality of building systems, their engineering and their ultimate functional use in our clients' projects is an intense process. Arconcepts, together with our in-house and consulting engineers, develop systems that will answer the needs of the end users and provide a mentally and physically satisfying environment. Engineering systems include Mechanical Systems (HVAC/Plumbing), Electrical Systems (General Power/Lighting Systems), Structural Systems, and Civil Engineering Coordination.

Leasing | Property Management Consulting Services

In today's marketplace, property owners and managers require and appreciate the expert guidance of design professionals who understand the concepts of real estate and design. Understanding our clients' facility, tenancy, use, and overall function provides us the opportunity to become a member of the team early in the design | leasing process, thus avoiding potentially costly misunderstandings between any given parties.

Understanding a property's Rentable (RSF) and Usable (USF) Square Footage and determination of Rentable Factors and lease rates begin the "identity" of a facility and its comparison to other buildings in their Class. In any given facility in which Arconcepts is commissioned, we work very closely with the Sales & Leasing team in determining the methodology in which Rentable Rates will be derived and how they will be applied to their facility. Arconcepts develops standards for many facilities and understands that BOMA Standards are a calculation methodology published by the Building Owners and Manager Association in an effort to insure accurate comparisons between buildings. However, BOMA Standards are only guidelines, thus providing Arconcepts the opportunity to provide our clients with a conceived standard for their own building (known as "Modified BOMA Calculations") which maximizes the rentable and usable areas within their building. It is our ability to understand our client's needs and determine which method is most practical under each circumstance that makes Arconcepts a leader in this process.

Architectural Construction Management

As a method of maintaining relationships with our clients, Arconcepts performs individualized construction management services for various clients. By acting as the client's representative during this phase, Arconcepts creates the ability to better control the project construction schedule and improve integration between design and construction, resulting in savings of project costs.

Construction Procurement

Arconcepts engages in construction procurement on various projects. Our activities include assisting our client in obtaining competent and competitive construction services. Arconcepts prepares bid packages, Request for Proposals (RFP's), Request for Quotations (RFQ's), as well as supports the selection, negotiation and contract award process for our clients.

Administration of the Contract for Construction

The continual involvement of Arconcepts during the construction phase helps assure our clients that the completed building will reflect our original design intent, and further ensures the quality of material and workmanship. Arconcepts becomes the owner's representative. As the owner's rep, Arconcepts endeavors to guard the client against defects and deficiencies in workmanship as we observe the process of construction for conformity to the original construction documents, specifications and contract.

PROJECT DELIVERY SERVICES

The development of Arconcepts' services evolves from the vast knowledge of project delivery options and the overall accumulated experience of our officers and directors. We work together with the Design-Build Team in ensuring quality, cost effective, superior products for our clients and end users.

- **Operations | Planning | Management**
 - Relationships with all project stakeholders
 - Baseline assessment of existing conditions
 - Early investigative process
 - Identifying potential issues
 - Alignment of scope and budget
 - Identify project value drivers
 - Continual contributions to the project process
 - Providing guidance | analysis for making informed decisions
 - Project Scheduling
 - Problem Solving Analysis
 - Contract and Field Administration
 - Construction Phase Services
 - Change Order Mitigation
 - Closeout | Post Construction Phase Services
 - Punch list
 - Commissioning
- **Cost Management Assistance**
 - Aiding in the analysis | development of life-cycle costs | savings
 - Aiding in the analysis of long-term costs | savings
 - Aiding in the analysis of long-term energy goals | results
 - Development of environmentally conscious designs
 - Efficient communication skills
 - Reduction of field decision time
 - Inducing cost savings for the design-builder | owner
 - Conceptual Estimating (Pre-design Phase) along with construction manager | design-builder
 - Preliminary estimating (Schematic Design Phase) along with construction manager | design-builder
 - Detailed (updated) estimating (Design Development Phase) along with construction manager | design-builder
 - Detailed (refined) estimating (Construction Document Phase) along with construction manager | design-builder
 - Collaborative Pricing | Estimating Process along with construction manager | design-builder
 - Scope validation along with construction manager | design-builder
 - Value Engineering along with construction manager | design-builder

**ARCHITECTS QUALIFICATION STATEMENT
ARCONCEPTS, INC.
Based on AIA Document B431**

1. BASIC INFORMATION

1.1 Architect Office: Arconcepts, Inc.

1.2 Office Locations:

**Arconcepts, Inc. – Main Office
Wayne County
Livonia, MI**
17177 N. Laurel Park Drive
Suite 256
Livonia, Michigan 48152

**Arconcepts, Inc. – Corporate
Washtenaw County
Ann Arbor, MI**
2500 E. Northfield Church Rd.
Ann Arbor, Michigan 48105

1.3 Contact Numbers:

734.591.1090 Ph.
734.591.0091 Fax

1.4 Person to Contact:

Shirley A. Ghannam, President & CEO

1.5 Type of Organization: S Corporation

Articles of Incorporation filed on July 13, 1993, in conformity with Act 284, Public Acts of 1972, as amended. Federal ID NO. 38-3130035, Corporation No. 000749. Purpose of which corporation was formed: Architectural, Interior Design, & Consulting Services.

Incorporators:

Shirley A. Ghannam

2. STATEMENT OF INTEREST

The interest of *Ai* is to maintain a continual creative involvement of the integration between built environments and corporate identities within commercial, industrial, retail, healthcare, hospitality, and commerce building types.

3. GENERAL INFORMATION

3.1 Names of Principals:

Shirley A. Ghannam, President & CEO (100% Ownership)

Vasilios (Leo) Derdelakos, Vice President
Director of Architecture

3.2 Registration Status:

- Accredited – National Council Architectural Registration Boards (NCARB)
- Licensed in State of Michigan to practice Architecture and Interior Design.
- Licensed in State of Illinois to practice Architecture
- Licensed in State of Florida to practice Architecture and Interior Design
- Licensed in State of Indiana to practice Architecture
- Licensed in State of Ohio to practice Architecture
- Licensed in State of Georgia to practice Architecture
- Licensed in State of North Carolina to practice Architecture
- Licensed in State of Nevada to practice Architecture
- Licensed in State of Minnesota to practice Architecture

3.4 Professional Affiliations | Certifications:

- Member, American Institute of Architects – National
- Member, American Institute of Architects – Michigan
- Member, American Institute of Architects – Detroit

Key Personnel:

Lead Professionals (on staff):

Shirley A. Ghannam AIA, ALA, NCARB – President & CEO
Vasilios T. Derdelakos RA, Vice President | Director of Architecture

Team Leaders (on staff):

Alexander G. Derdelakos Design Project Manager | Graphic Director
Andrew M. Laszczyk Project Manager | Designer
Stanley F. Sonk PE Sr. Mechanical | Electrical Engineer
Alan R. Manschesky RA Sr. Architectural | Structural Design

3.5 Honors and Awards:

In March of 2016, Arconcepts received the prestigious 17th Annual Delta Air Lines Supplier Diversity Star Award. Delta Air Lines recognizes the contributions of its top Small-business, Minority-owned and Women-owned Supplier Partners. For 17 years, the Star Awards program has honored suppliers and Delta team members who champion supplier diversity. Star Awards honorees are nominated and selected by a review committee based on several categories including quality, value creation, innovation, customer service, cost savings and community involvement. **Arconcepts Architects is proud to be the recipient of the 2016 Corporate Real Estate Business of the Year Award.**

Honor given for chairing the American Institute of Architects Government Affairs Professional Practice Committee.

3.6 Professional and Civic Involvement:

Actively involved in the American Institute of Architects Government Affairs Committee, chairing the sub-committee for Professional Practice. Involvement includes professional development and practice of licensed architects while protecting the profession and general public from unlicensed practice.

Educational lectures and presentations on architecture, building codes, Accessibility, ADA, Life Safety and other related topics to Design Professionals, Public and Private Entities, Health Care Providers and Educational Facilities.

4. RELATED PROFESSIONAL SERVICES

4.1 In-House Capabilities

- 4.1.1 Pre-acquisition Architectural Services (site selection, planning, due diligence)
- 4.1.2 Pre-acquisition Assessment
- 4.1.3 Sustainable Environmental Design
- 4.1.4 Urban Campus Planning | Design
- 4.1.5 Computer Animation, Renderings and Illustrations
- 4.1.6 Revit | 3-D Modeling
- 4.1.7 Interior Design
- 4.1.8 Furniture Design | Specification
- 4.1.9 Commercial Plan Review and Consulting

4.2 In-House Consulting

- 4.2.1 Structural Design | Engineering
- 4.2.2 Mechanical Design | Engineering

- 4.2.3 Electrical Design | Engineering
- 4.2.4 Plumbing Design | Engineering

6. ADDITIONAL INFORMATION

Certifications:

- **State Certification**
 - Disadvantaged Business Enterprise (DBE) | Minority Business Enterprise
 - Women Business Enterprise (WBE)
- **Michigan Unified Certified Program (MUCP)**
 - NAISC Code 541310, Architectural Services
 - NAISC Code 54163, Marketing Management Consulting Services
 - MDOT vendor #08382
 - MDOT Code QJ1, Building Construction & Renovation
 - Broker TP3, Building – Interior / Exterior (Paint and Floor Coverings)
- **Wayne County Certification**
 - Women Business Enterprise (WBE)
 - Certificate of Awardability
- **SMART: DBE Certification**
 - As Outlined in 49 CFR Part 23 of the U.S. DOT Regulations
- **City of Detroit**
 - Detroit Business Certification Program
 - Women-Owned Business Enterprise (WBE)
- **US DOT DBE**
 - P1. Architectural Construction | RK. Architectural Services
- **Aviation Related**
 - Wayne County Airport Authority – DTW
 - Small Business Enterprise (SBE)
 - ACDBE | Airport Concessionaire Disadvantaged Business Enterprise
 - Airport Concessionaire, Consultant, Other
 - NAISC Code 541310, Architectural Services
 - NAISC Code 54163, Marketing Management Consulting Services
 - Delta Air Lines
 - Supplier Diversity Team
 - Recipient of 2015 Delta Diversity Supplier – Corporate Real Estate Business of the Year
 - United Airlines
 - Diversity Certification

Professional Liability Coverage:

- **Beazley Insurance Company, Inc.**
 - Current Policy Term | Period: 08/27/16 – 08/27/17
 - Per Claim | Annual Aggregate: \$1,000,000 | \$2,000,000
 - Retroactive Date: Full Prior

CLIENT REFERENCES

GOVERNMENT

**Mr. Mike Rudzinski, Facilities, and
Infrastructure Division
Wayne County Airport Authority
Detroit Metropolitan Wayne County Airport
(DTW)**

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MIKE.RUDZINSKI@WCAA.US

**Mr. Dale M. Walker, Assistant Director
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Detroit Metropolitan Wayne County Airport
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**Mr. Jim Wegienka, Plan Reviewer | Building
Inspector**

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CORPORATE | DEVELOPMENT

**Mr. Mike Diaferio, Director of Foodservice
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FINANCIAL | INSTITUTIONAL

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