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### **Who We Are & What We Do:**

QT Business Solutions provides training and consulting services to small businesses and nonprofit organizations. Our ideal clients are usually in need of startup capital, working capital, grant funding, and/or corporate sponsorships. They typically need up to \$50,000 or more to start, grow, or expand their business or host their event. We offer a Guaranteed Approval Program\* for For-Profit small businesses (minimum 575 credit score and some other criteria required).

Our training and consulting services are designed to assist small businesses and nonprofit organizations with preparation activities that will enable them to qualify for capital from banks, lenders, investors, and sponsorships from corporations and/or grant funding from private foundations. Preparation activities include (our services):

- Entrepreneurial Training & Startup Courses
- Business Plan Writing
- Small Business & Microloan Financing Application & Submission Assistance
- Non-Profit Business Development Courses
- Grant Proposal Writing
- Grant Funding Application & Submission Assistance
- Home Help Care Business Setup, Janitorial Business Setup, Non-Emergency Medical Transportation Business Setup and Childcare Business Setup
- Federal Business Opportunity Registration
- New Business Registration (For Profit & Non-Profit)
- 501(c)(3) Application assistance and submission
- Legal Plan Setup
- Credit Restoration Education

We have access to large networks of banks, lenders, corporations and grantmakers. These are the resources we use to help our clients find and obtain capital, corporate sponsorships and/or grant funding. Overall, our job as business trainers and consultants is to educate our clients on funding and building a profitable business or successful event.

### **Our Mission & Vision:**

Our mission is to serve the public by assisting small business owners and non-profit organizations with learning how to build a profitable business and helping them obtain the maximum amount of capital, sponsorships or grant funding available to them. Our vision consists of seeing these entities grow and thrive (with our help) and create well-paying jobs for the people in their communities.

### **Our Team:**

Our team is comprised of consultants, technical writers, and former bankers who have extensive experience in working with small business owners and non-profit organizations. We have 60+ years of experienced (combined). The majority of our team has also earned advanced degrees in the fields of Accounting & Finance, Entrepreneurship, Computer & Information Systems, and Business Management. Our expertise falls within the following areas:

- Starting New Businesses
- Business Industry Research
- Target Market Research
- Marketing & Advertising
- Financial Modeling/Projecting
- Debt Financing for Small Businesses
- Credit & Borrowing
- Grant Funding (Private Foundations)
- Corporate Sponsorships